



"My staff has been very impressed with the way The Barrier Group has dealt with us. They have completed service as agreed on. We find they are very responsive to questions and have an easy to work with and friendly staff. Their comprehensive installation plan worked seamlessly with our computing system and we have not had any security issues since the installation of the Barrier1 appliance."

President & CEO  
Midwestern Manufacturer

Sharp & Associates, located in a suburb of Minneapolis was The Barrier Group's first customer (beta). The Barrier1 appliance has been on site at Sharp since September of 2003. After the implementation was complete The Barrier Group conducted extensive testing in collaboration with our technical staff and the appliance performs exactly as advertised. We are very pleased that this protection has been provided to us while requiring little or no additional technical staff time going forward.

Vice President  
Construction Company

A Midwestern Bank was looking for a complete upgrade of their IT Security posture. They had examined major brand point solutions as well as some UTM appliances but decided upon Barrier1 after rigorous testing. "There is no other product in the market like Barrier1. It does more than anything else I could find. We haven't had any problem with spam or viruses in the months since we put it in. The Barrier Group has also provided the reporting I need for compliance."

IT Director  
Midwestern Bank

The Manager of Technical Services for the large school district was not happy with the patchwork approach to network security that was in place. The system had a number of problems and many subscriptions were coming due for the multiple products. Network connections were lost whenever the network crashed. The existing spam filter was effective but the service provided by the manufacturer was not sufficient to meet the needs of the school district. After meeting with The Barrier Group sales team White Bear Lake decided to install Barrier1 for a 60 day free trial. Quoting The Director, "Nothing else I looked at comes close to the flexibility and the price". He decided upon a configuration that included content filtering, intrusion protection and anti-spam. Initially he decided to keep the current vendor for virus protection.

The Barrier1 appliance has been installed for 10 months. "We installed Barrier1 over the last Christmas break and haven't had any problems with it", states the IT Director. In fact he was so pleased with Barrier1 he recently discontinued his previous anti-virus product and had The Barrier Group engage the anti-virus technology. Additionally Barrier1 is protecting White Bear Lake for IM Instant Messaging, P2P and IP Video for multiple locations in their multiple buildings. The customer is even using B1 for monitoring of network routers and switches.

IT Director  
Large K-12 School District